

Focusing on those organizations that need your skills

# Compiling a Target List

# Target List Development Process

- Go to your favorite job search engine (Google, Indeed, LinkedIn, etc)
- In the job search title box, enter your top three skills, separate by a comma ( problem solving, teaching, negotiation skills)
- Select geographical search area (your state)
- Hit enter button.
- Results will be a list of every organization that has your three best skills listed in a job descriptions posted by them.